

Message Text

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PAGE 01 STATE 019040

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ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/CAGNE/WGAINES/BT
APPROVED BY EB/OCA/CM/LKLIEFORTH
COM/BIC/CAGNE/PBHALE
NEA/ARP/JLYLE

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P 261918Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI PRIORITY

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E.O. 11652:N/A

TAGS: BEXP,TC

SUBJECT:DUBIA MAJOR PROJECTS

REF: ABU DHABI 0132; 2660; 2558 - 0050, 2554

1. REGRET DELAY IN RESPONDING REFTELS.

2. KARL KLAUSSEN, VICE PRESIDENT ARTHUR D. LITTLE, INC.

STATES ADL MANAGEMENT IN CAMBRIDGE HAS DEFINITE INTEREST
IN MASTER PLAN FOR JEBEL ALI PORT DEVELOPMENT. GROUP FROM
ADL HEADED BY PHIL HAWLEY, PROJECT DIRECTOR OF JEBEL DHANNA
PROJECT, VISITING IN ABU DHABI NOW. MR. HAWLEY WILL
CONTACT EMBASSY PRIOR DEPARTING JANUARY 25 OR 26. MAY BE
CONTACTED C/O ADNOC THRU MR. ALI BOUDJADJA.

3. FOR FUTURE REFERENCE : RAYMOND IS A LARGE CONTRACTOR
WITH DESIGN/ENGINEERING CAPABILITIES. THEY ARE INTERESTED
IN LARGE TURNKEY CONSTRUCTION PROJECTS IN WHICH THEY MAY
EXERCISE ALL CAPABILITIES OF THE COMPANY ESPECIALLY THEIR
CONSTRUCTION EXPERTISE. THEY ARE NOT INTERESTED IN
PROJECTS IN WHICH THEY WOULD BE EXCLUDED FROM BIDDING ON
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THE CONSTRUCTION PHASE BECAUSE THEY WERE SUCCESSFUL BIDDER

ON DESIGN/ENGINEERING PHASE. THIS HAS BEEN A DETERENT OF MANY PROJECTS IN THE PAST. CAGNE HAS HAD NO FURTHER

DISCUSSION WITH RAYMOND ON SUBJECT PROJECT NOR HAVE THEY INDICATED FURTHER INTEREST SINCE INITIAL CONTACT.

4. POTENTIAL DRYDOCK FACILITY OPERATOR--THE FOLLOWING FIRMS HAVE EXPRESSED AN INTEREST IN RECEIVING INFORMATION ON THE SUBJECT PROJECT:

--NEWPORT NEWS SHIPBUILDING

--NEWPORT NEWS, VIRGINIA 23607

MR. JOSEPH D. DEAL-DIR. MARKETING AND PLANNING

--SUN SHIPBUILDING AND DRYDOCK CO.

FOOT OF MORTON AVE.

CHESTER, PENNSYLVANIA 19013

MR. F. P. EISENBEIGLER-V.P.

--CAMPBELL INDUSTRIES

P.O. BOC 1870

SAN DIEGO, CAL. 92112

MR. DAVID SMALL-V.P.

--ALABAMA DRYDOCK AND SHIPBUILDINGCO.

P. O. BOC 1507

MOBILE, ALABAMA 36601

MR. J. R. MAUMENE, PRESIDENT

--INGALLS SHIPBUILDING DIVISION

LITTOINDUSTRIES

P. O. BOX 149-MAIL STATION 1012-08

PASCAGOULA, MISSISSIPPI 39567

MR. ROBERT J. MARK

SEVEN ADDITIONAL FIRMS WERE CONTACTED AND DECLARED NO

INTEREST IN THE PROJECT. KISSINGER

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Message Attributes

Automatic Decaptoning: X
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Concepts: n/a
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Decaption Date: 01 JAN 1960
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Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
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Disposition Reason:
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Margaret P. Grafeld
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04 MAY 2006

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TAGS: BEXP, TC
To: ABU DHABI
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